

## **LAM CANADIAN FIXED INCOME FUND**

### **TERM SHEET**

*The following is a summary of the terms and conditions of an investment in the LAM Canadian Fixed Income Fund (as defined below). This summary is qualified in its entirety by the more detailed information contained in the Offering Memorandum and the information contained in the Trust Agreement. Prospective investors are encouraged to consult their own professional advisors as to the tax and legal consequences of investing in the LAM Canadian Fixed Income Fund. Unless otherwise indicated, all amounts are expressed in Canadian dollars.*

<b>The Fund</b>	<p>The LAM Canadian Fixed Income Fund (the “Fixed Income Fund”) is an open-ended investment trust created pursuant to an amended and restated trust agreement under the laws of the Province of Ontario dated January 1, 2021 (the “Trust Agreement”).</p> <p>The family of unit investment funds comprising the LAM Equity Fund, the LAM Fixed Income Fund and all other unit investment trusts that may be established from time to time in the future pursuant to the Trust Agreement are designated together as the “LAM Funds”.</p>
<b>The Trustee</b>	Computershare Trust Company of Canada (the "Trustee").
<b>The Manager</b>	Lester Asset Management Inc. (the “Manager”) is responsible for the investment management of the Fixed Income Fund. It is registered with the Autorité des marchés financiers (Québec), the Ontario Securities Commission and the Manitoba Securities Commission as portfolio manager, investment fund manager and exempt market dealer, with the Alberta Securities Commission as portfolio manager and with the British Columbia Securities Commission as portfolio manager and exempt market dealer.
<b>Qualifying Investors</b>	Units are offered exclusively by the Fixed Income Fund on a private placement basis in reliance upon exemptions from the prospectus requirements of applicable securities laws. Prospective investors must be Accredited Investors or invest a minimum of \$150,000 in cash (in the case of investors other than individuals) unless another exemption from the prospectus requirements can be relied on.
<b>Investment Objectives</b>	The Fixed Income Fund seeks to achieve a high level of income generation while preserving capital, primarily from investing in fixed income securities such as corporate bonds of publicly traded Canadian-listed companies. The Fixed Income Fund’s objective is to produce high risk-adjusted returns by generating a high yield with low volatility.
<b>Investment Strategies, Policies and Restrictions</b>	The Fixed Income Fund will generally invest in a diversified portfolio of fixed income securities comprised of Canadian federal, provincial, municipal and government guaranteed debt, as well as corporate bonds, convertible debentures, preferred shares, REITS, royalty trusts, and dividend paying common shares issued by small, medium and large capitalization publicly traded Canadian-listed and private companies. When investing and building the portfolio, the Manager will use a top-down approach considering macroeconomic factors to identify the most attractive sectors, types of securities and maturities, as well as a bottom-up fundamental valued-based approach to identify attractive issuers. The Fixed Income Fund may use derivatives to the extent that their use is consistent with the Fixed Income Fund’s objectives and provided that the Manager is registered accordingly or acts through properly registered entities.
<b>Risk Factors</b>	The Fixed Income Fund is subject to various risk factors relating to notably: equity securities, fixed income securities, interest rates, redemptions, reliance on

Manager, dependence of the Manager on key personnel, trading errors, currency risk and others. Investors should evaluate them before deciding to acquire Units. See “Risk Factors” in the Offering Memorandum.

<b>The Offering</b>	The Units of the Fixed Income Fund are offered on a continuous basis on each Valuation Date to investors resident in each of the provinces of Canada (the “Offering Jurisdictions”) pursuant to applicable exemptions from the prospectus requirements contained in the securities legislation of each Offering Jurisdiction by the Manager and, where it is not registered for the purpose, by duly registered dealers that it will appoint. The Manager reserves the right to accept or reject orders, to change the minimum amount for investments in the Fixed Income Fund, to allow cash distributions to all investors and to discontinue the offering of Units of each the Fixed Income Fund at any time and from time to time. Any monies received with a rejected order will be promptly refunded to the investor without any interest. See “Investing in Units” in the Offering Memorandum.
<b>Minimum Investment</b>	The minimum initial investment in the Fixed Income Fund is \$150,000 for investors who are not individuals and who do not qualify as “accredited investors” or such lesser amount as is permitted by securities legislation and approved by the Manager. The minimum initial investment for all investors who qualify as “accredited investors” is \$25,000, or such lesser amount approved by the Manager. An Investor may make further investments at the discretion of the Manager, subject to a minimum subsequent investment amount established by the Manager from time to time. There is no minimum for reinvestment of distributions of income and capital gains.
<b>Valuation Date</b>	Valuation Date means (i) the last business day in each week and the last business day in each month, provided that, for any week in which the last business day of the month falls, that business day (and not the last business day of the week) shall be the Valuation Date for that month, (ii) any other day the Manager may designate as a Valuation Date and (iii) the last day in each fiscal year of the Fixed Income Fund.
<b>Distributions</b>	The Fixed Income Fund intends to distribute sufficient net income and net realized capital gains, if any, to Unitholders in each calendar year to ensure that it is not liable for income tax under Part I of the Income Tax Act (Canada) other than alternative minimum tax, after considering any loss carry forwards. All distributions (other than Fee Distributions described in “Fees and Expenses”) will be made on a pro rata basis to each registered Unitholder determined as of the close of business on the applicable Valuation Date. The Trustee will distribute net income and net realized capital gains of the Fixed Income Fund, if any, on an annual basis, on the last Valuation Date in each taxation year, and at such other dates deemed appropriate by the Trustee. Distributions will be reinvested in Units of the Fixed Income Fund. See “Distributions”.
<b>Redemption</b>	Units of each of the Fixed Income Fund may be redeemed at its Net Asset Value per Unit as of each Valuation Date. The redemption will be processed only upon providing the Manager with at least 5 days prior written notice (or a shorter period as approved by the Manager). In certain circumstances the Manager may suspend redemptions. See “Redemption of Units” in the Offering Memorandum.

<b>Canadian Federal Income Tax Considerations</b>	<p>In general, the Fixed Income Fund intends to distribute in each year their net income and net taxable capital gains so that they will not be liable for Canadian income tax. In computing their income, investors will generally be required to include their pro rata share of the Fixed Income Fund's distributions in their income or capital gains for tax purposes. Prospective Unitholders should carefully consider all of the potential tax consequences of an investment in the Units and should consult with their tax advisor before subscribing for Units. For a discussion of certain income tax consequences of this investment, see "Canadian Federal Income Tax Considerations" in the Offering Memorandum.</p>
<b>Eligibility for Investment</b>	<p>It is the Manager's intention to ensure that the Units of the Fixed Income Fund acquired at a specific date will be "qualified investments" under the Tax Act for trusts governed by registered retirement savings plans, registered retirement income funds, registered education savings plans and deferred profit-sharing plans, by ensuring that the Fixed Income Fund is a mutual fund trusts or registered investments under the Tax Act as of that date.</p>
<b>Fees and Expenses</b>	<p>The Fixed Income Fund is responsible to pay for brokerage commissions, custodial fees, and management fees.</p> <p>The Fixed Income Fund is also responsible for operating costs, costs and expenses that are necessary to continue and carry on their business, up to a maximum of 0.1% of their respective Net Asset Value, beyond which the Manager is responsible for such other operating costs and expenses until it notifies in writing the respective Unitholders then registered of the date on which the Manager will cease to assume such costs and expenses.</p> <p>However, no waivers in the above paragraphs shall affect the Manager's right to receive from the Fixed Income Fund operating costs, management fees or reimbursement of expenses subsequently accruing to the Fixed Income Fund by giving a prior sixty (60) days' notice to their Unitholders to that effect.</p> <p>The management fees payable to the Manager shall be Series Expenses applicable to Series A, Series F and Series I Units, and will be charged to each Series of Units. The Manager is responsible for its own expenses.</p> <p>Series A Units of the Fixed Income Fund pay a monthly management fee equal to one-twelfth of 2.0% of the applicable Series net asset value.</p> <p>Series F Units of the Fixed Income Fund pay a monthly management fee equal to one-twelfth of 1.0% of the applicable Series net asset value.</p> <p>Series I Units of the Fixed Income Fund pay a monthly management fee equal to one-twelfth of 0.75% of the applicable Series net asset value.</p> <p>Series O Units of each of the Fixed Income Fund pay a negotiated management fee directly to the Manager.</p> <p>The Manager may pay a monthly fee (the "<b>Trailer Fee</b>") to dealers to compensate them for ongoing services to their clients in respect of an investment in the Series A Units of each of the Fixed Income Fund. The Trailer Fee is</p>

calculated based upon a percentage of the average Net Asset Value of the Units of the Fixed Income Fund held by the clients of these dealers. The Trailer Fee will be paid at a rate of up to 1% per annum.

No sales charge is payable to the Manager in respect of orders to purchase Units of the Fixed Income Fund; however, registered dealers selling Units of the Fixed Income Fund may charge an up-front fee to subscribers of up to 2% of the total subscription amount.

<b>Custodian</b>	NBIN Inc. (Subsidiary of National Bank Financial Inc.)
<b>Legal Counsel</b>	CRG Avocats Inc.
<b>Auditors</b>	MNP LLP
<b>Administrator</b>	The Investment Administration Solution Inc. will provide administrative services to the Fixed Income Fund.